

Automation is a Solution When Reimbursements are Cut



Robotic arm counts and fills without cross-contamination.



Thousands of pharmacies rely on the SP 100 Robotic Prescription Dispensing System to improve patient safety.

“If a pharmacy wants to move its professional services forward while reducing costs, the best way to go is to get automation like a robot.”

“Apple-Hills Medical Pharmacy is a community pharmacy that primarily caters to senior citizens. Our community-clinic pharmacy opened in 1996 inside a very busy and long established medical clinic. We specialize in diabetes and hypertensive pharmaceutical care.

“Recently the government in Ontario passed an act (Bill 102) that reduced generic drug prices to 25% of the equivalent brand price. With a reduction that steep we had to look at our operational costs and begin trimming. Our strategy and goal was to increase efficiency without sacrificing the high customer service standard our clients have been accustomed to. We already had the IVR system and a counting scale. **In order to help reduce our costs and meet these goals, we needed to take our automation to another level.**

“I researched three companies that make robotics. After I narrowed the choice down to two, I personally visited each company to look at their products and support infrastructure for service. I wanted to make sure the back-end support would be very strong and available 24/7.

“ScriptPro really impressed me with its support, training, and service. The company has the greatest longevity in the marketplace and has invested in a state-of-the-art facility. I realized ScriptPro wasn’t going to just sell a machine then say ‘have a nice day’.

“In Ontario, the government encourages doctors to write prescriptions to cover three months. We equipped our

SP 100 with two Robotic Cell Multiplexors (RCMs). RCMs are ideal for high volume and high quantity drugs because they allow the robot to have several cells counting in parallel, delivering prescriptions at top speed. The on-site training was very educational and made the learning curve seem not as steep. My staff even found it easy to change out the drug cells; we can do it on our own in just a few minutes.”

Apple-Hills Medical Pharmacy

Customer Since 2010

Pharmacy Type: Independent

Prescription Volume: 300 per day

Location: Mississauga, ON Canada

System: SP 100 with 2 RCMs

—John Girgis, R.Ph., Owner

ScriptPro®

Pharmacy Automation

For more information call: 800.606.7628 • 913.384.1008 • www.scriptpro.com