

# Hiring the SP 100 gives pharmacist time to add niche services, expand business



Robotic arm counts and fills without cross-contamination.



Thousands of pharmacies rely on the SP 100 Robotic Prescription Dispensing System to improve patient safety.

Ginger's Pharmacy is owned by Ginger Miller and her parents, Linda and Randy Graham. Their pharmacy operates in a supermarket in Lebanon, MO. Ginger is the only pharmacist at her store and she used to struggle with keeping the pharmacy tech positions filled.

"I was spending all my time hiring and training a new technician, only to have that person leave after a short time. Finally I hired an SP 100 and I love it.

"The robot freed up so much of my time. Instead of hiring and training all the time, I was able to start some niche marketing with diabetic shoes. When your margins are going down and you add a niche service to bring in more income, it doesn't make sense to hire another person.

"Our community has 12,000 people and seven pharmacies; I have to offer my customers more in order to stay in business in this competitive market.

"The machine counts and fills prescriptions while I'm doing other things. I wish I had a cost analysis on how much I save by not having to open a stock bottle, count pills, close the lid, and put it back on the shelf for every prescription. In addition, there is much less stress on me and I don't worry about errors anymore.

"Ordering stock is easier and more cost efficient. The robot tells us what drugs are low or getting low. We can also project what we will need, allowing the part-time technician to stay ahead of the ordering.

"Before I had the ScriptPro robot I felt behind all the time.

Now, using the SP 100, I have time to provide new services, check pricing on drug stock, do more in-store marketing, and perform many other activities that help develop my business."

*Ginger Miller, R.Ph., Owner*

## **Ginger's Hometown Pharmacy**

***Customer Since 2008***

**Pharmacy Type:** Independent

**Prescription Volume:** 130-255 per day

**Location:** Lebanon, MO

## ***ScriptPro***<sup>®</sup>

### **Pharmacy Automation**

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